

## 2007 SPEAKER BIOGRAPHIES

### KEYNOTE SPEAKERS

#### **Rob Curley**

*VP, Product Development, Washingtonpost.Newsweek Interactive*

Since beginning his career in 1996 as an education reporter and online editor at a small daily newspaper in Kansas, Rob Curley has become one of the most critically acclaimed Web developers in the world. Curley joined Washingtonpost.Newsweek Interactive in October of 2006 to accept the new position of vice president, product development. He leads a team committed to the development and deployment of new tools for journalists and viewers. Working across all WPNI properties, Curley and his team guide WPNI's industry-leading innovation in online news and technology.

From 2002 to 2004, Curley held management positions in the interactive operations and editorial departments for the *Lawrence (Kansas) Journal-World*. During that time, Curley gained national attention when he became one of the first online editors chosen to lead a news organization's entire print and broadcast news operations. Curley earned a Bachelor's of Integrated Studies degree from Emporia (Kansas) State University in 2001.

#### **Mårten Mickos**

*CEO, MySQL, Inc.*

Mårten Mickos joined MySQL AB as CEO in 2001. Under his leadership, the company has grown from a startup to the second-largest open source company and the fastest-growing database vendor in the world. Prior to MySQL, Mickos held multi-national CEO and senior executive positions in his native Finland. He holds a M.Sc. in technical physics from Helsinki University of Technology.

#### **Eben Moglen**

*Chairman of the Freedom Law Center & Professor, Columbia University Law School*

Eben Moglen is chairman of the Software Freedom Law Center, professor of Law and Legal History at Columbia University Law School and general counsel of the Free Software Foundation. In addition to FSF, Professor Moglen has represented many of the world's leading free software developers. He earned his PhD in History and law degree at Yale University. After law school he clerked for Judge Edward Weinfeld of the United States District Court in New York City and to Justice Thurgood Marshall of the United States Supreme Court. He has taught at Columbia Law School - and has held visiting appointments at Harvard University, Tel Aviv University and the University of Virginia - since 1987. In 2003 he was given the Electronic Frontier Foundation's Pioneer Award for efforts on behalf of freedom in the electronic society. Professor Moglen is admitted to practice in the State of New York and before the United States Supreme Court.

#### **Matthew J. Szulik**

*Chairman, President & CEO, Red Hat, Inc.*

Matthew Szulik has been leading early-stage technology companies, such as Interleaf, MapInfo, and Red Hat, into global, publicly traded firms for more than 20 years. In 1998, Szulik and Red Hat founder Bob Young developed a shared vision that the collaborative approach of open source and a great brand could redistribute the economics of the technology industry from vendor to customer.

Following successful public offerings in 1999 and 2000, Red Hat has developed global partnerships with Oracle, IBM, Dell, Intel, and HP to deliver technology based on open source technology. Today, Red Hat is the leading provider of Linux and open source technology to the enterprise.

Szulik is a spokesperson to industry, government, and education leaders on open source computing. He was recently recognized by *CIO Magazine* with its 20/20 Vision Award and was named one of the 50 Most Powerful People in Networking by *Network World Magazine*.

#### **Lee Thompson**

*VP & Chief Technologist, E\*TRADE FINANCIAL*

As Vice President and Chief Technologist of E\*TRADE FINANCIAL, Lee Thompson is responsible for managing the company's technical strategy. A driver of change at E\*TRADE since its inception in 1996, Mr. Thompson played a key role in integrating and validating open source into E\*TRADE's commodity hardware and software direction. The company has saved millions of dollars annually in the process, and has extended its open-source utilization to its SOA and middleware. Currently Mr. Thompson is driving to establish a community development process as a model for the

## 2007 SPEAKER BIOGRAPHIES

company's internal development. The goal is to provide developers with a more robust environment that folds in security, quality and shortened development times, which allows for more creative and innovative products for E\*TRADE customers.

### **Marc West**

*SVP & CIO, H&R Block Inc.*

Marc West, Chief Information Officer of H&R Block, has provided senior business operations and technology leadership to high-tech, financial service and entertainment companies. As CIO, Marc focuses on delivering high impact business and technology value across H&R Block's global lines of business. Marc's 27 years of experience delivering high quality products across multiple distribution channels will enhance H&R Block's commitment to providing a secure environment to our online and retail services.

Before joining H&R Block as CIO in 2004, Marc was the CIO for Electronic Arts, the world's largest developer and publisher of interactive entertainment. Other experience includes CTO for Move.com, a real estate online portal and subsidiary of Cendant Corp.

Marc started his technology career in 1977 as a computer programmer and has a Computer Science degree from the University of Maryland and a master's degree in human resource management from Golden Gate University. He currently serves on several high-tech advisory boards.

## SESSION SPEAKERS

### **Andrew Aitken**

*Founder & Managing Partner, Olliance Group*

Andrew Aitken is the founder and managing partner of Olliance Group, the leading open source management consultancy. He is a recognized expert on the commercialization of open source. Andrew has over 18 years senior management experience in leading national professional services firms, including Renaissance Worldwide and eWork. In 2001 Andrew founded Olliance Group with other industry veterans to provide management and business strategy consulting to companies leveraging open source. Andrew has participated as an expert witness on the issues of open source and e-voting to the California Senate. He is on the Board of Directors of the Open Source Software Institute and the SDForum. Andrew was primarily responsible for launching the software industry's first ever annual "think tank" on the future of commercial open source. He is on the Board of Advisors of SugarCRM, Funambol and Krugle.

### **Niel E. Armstrong**

*VP, Information Technology, Activision, Inc.*

Niel Armstrong is the VP of IT for Activision, Inc., the 2nd largest independent video game publisher in the world. Niel oversees the company's global infrastructure and business systems. Prior to joining Activision in 2004, Niel led the IT & eCommerce Technology functions at International Rectifier, a global semiconductor manufacturer. During the dot.com boom, Niel co-founded and was the CTO of an internet financial benchmarking start-up called stealthCFO.com. Niel began his career with Andersen Consulting, now Accenture, for 11 years focusing on the application of IT in large manufacturing clients. Niel holds both MBA and BSBA degrees from Indiana University. Niel and his family make their home in Malibu, California.

### **Larry Augustin**

*Angel Investor*

Larry Augustin is an angel investor and advisor to early stage technology companies. He currently serves on the boards of directors of Fonality, Hyperic, Medsphere, OSDL, Pentaho, SugarCRM, VA Software (NASDAQ: LNUX), and XenSource. One of the group who coined the term "Open Source," he has written and spoken extensively on Open Source worldwide. *Worth Magazine* named him to their list of the Top 50 CEOs in 2000. From 2002 to 2004 he was a Venture Partner at Azure Capital Partners. In 1993 he founded VA Linux (now VA Software), where he served as CEO until August 2002 and led the company through an IPO in 1999. Larry can be found online at <http://lmaugustin.com>.

## 2007 SPEAKER BIOGRAPHIES

### **Dewey Awad**

*Managing Director, Bain Capital LLC*

Mr. Awad joined Bain Capital in 2000. Prior to joining Bain Capital, he was vice president of Internet Infrastructure Research at Soundview Technology. Earlier in his career, Mr. Awad was director of Applications and Middleware Consulting at Gartner Group and he spent several years at Electronic Data Systems in the U.S. and Asia. Mr. Awad received an M.B.A. from Georgetown University and a B.A. from Colgate University.

### **John Bara**

*VP of Marketing, XenSource Inc.*

John Bara serves as vice president of Marketing at XenSource, based in Palo Alto, California. XenSource is an open source software company which has emerged as a leader in the market for virtualization. During his 16 years as an executive in Silicon Valley, he has made his mark by helping to lead some of the fastest global ramps in technology, including the Pentium at Intel. Bara joined XenSource from Interwoven, a leader in content management, where he served as SVP Marketing. From 1996 to 2000, Bara was VP Marketing at Genesys Telecommunications Labs, Inc. the undisputed leader in call center contact center management. At Genesys, Bara took part in the successful IPO, ramp of sales to \$250M and ultimate sale to Alcatel for \$2B. John holds an MBA degree from Harvard Business School, and a BA from Oberlin College.

### **Terry Barbounis**

*CTO, The Christian Science Monitor*

Terry Barbounis has served as the chief technology officer for *The Christian Science Monitor*, and its parent organizations - The First Church of Christ, Scientist (TFCCS) and The Christian Science Publishing Society, since 2005. Mr. Barbounis joined the organization as the manager of Systems Services in 2002. Prior to joining TFCCS, Mr. Barbounis spent over 12 years honing his technical expertise with organizations such as GE Capital IT Solutions, Sony Electronics, AT&T, and Student Advantage. He is now responsible for directing all activities related to running the TFCCS global IT infrastructure and services, research and development, and bringing value to the business through the application of community developed technology.

Over the last 2 years, Mr. Barbounis's focus has been the migration of the TFCCS technology "stack" to an open source/open standards model, both from a development and support perspective.

### **Jay Batson**

*Founder & CEO, Stealth-Mode Startup*

Prior to starting his new venture, Jay was CEO of Pingtel, the leading vendor of open source enterprise IP voice communications software. He founded and led the company until 2004, establishing it as the premier name brand for SIP-based products in the VoIP industry. Prior to Pingtel, Jay was vice president of Engineering at ON Technology, where he directed the acquisition of five companies in order to shift the company to one focused on TCP/IP technologies. Jay was also a senior analyst in Networking Service at Forrester research. He was the first Tier-1 industry analyst to provide insight for Global 2,000 IT managers into the emergence of the Internet and World Wide Web, as well as accurately forecast major shifts in the IP networking vendor marketplace. The remainder of his 20-year history is in marketing and engineering positions in computing hardware and software industries. He has a J.D. from the University of Denver.

### **Rob Bearden**

*COO, OpenSpan, Inc.*

Rob Bearden is currently the Chief Operating Officer for OpenSpan, a leading provider of desktop application integration software. In his role, Rob oversees all operations for the company including sales and pre-sales, channels, marketing, product management, services, operations, and finance. Prior to joining OpenSpan, Rob was COO for JBoss, a pioneer of the Professional Open Source business model and provider of the most widely used open source middleware products. Rob helped to architect and execute the JBoss business model and managed the company's worldwide operations until it was acquired by Red Hat Software in 2006. Prior to joining JBoss, Rob was at i2 Technologies, a leading supply chain solutions company, where he served as President of the Americas. Rob also served as senior vice president of worldwide sales for Manhattan Associates and spent six years at Oracle Corporation in various executive sales positions. Bearden started his career at Data General and ERI.

## 2007 SPEAKER BIOGRAPHIES

### **Tom Berquist**

*EVP & CFO, Ingres*

Tom Berquist serves as Ingres's chief financial officer. In this role, he provides financial leadership to the company's three geographies—Asia Pacific and Japan; Europe, the Middle East and Africa; and the Americas. He also leads the functions of business development, finance, human resource, information technology, legal, and product management.

### **John P. Brockland**

*Partner, Cooley Godward Kronish LLP*

John P. Brockland is a partner in the Technology Transactions practice group and a member of the Cooley Godward Kronish business department. He joined the Firm in 1999. He regularly negotiates agreements for strategic alliances, technology development agreements, software and semiconductor licensing transactions, and information technology and business process outsourcing arrangements. He also counsels clients on the intellectual property aspects of mergers, acquisitions, and financings and on issues related to open source licensing models.

Mr. Brockland has experience representing companies ranging from startups to multinational public companies in the software, hardware, semiconductor, and Internet industries. Mr. Brockland received a J.D. with honors from the University of Chicago Law School, where he served as an editor on *The University of Chicago Law Review*, and a bachelor's degree magna cum laude from Trinity University. He is a member of the State Bar of California and the Illinois State Bar Association.

### **Roger Burkhardt**

*President and COO, Ingres Corporation*

Roger Burkhardt serves as Ingres's President and COO. In this role, he is responsible for corporate strategy, development and engineering, and global field operations including marketing, sales and support, alliance and channels, and customer programs. Mr. Burkhardt also serves on the company's Board of Directors.

Mr. Burkhardt joined Ingres from the NYSE, where as CTO and EVP, he led a global technology team through the shift to electronic trading. Under his leadership, the NYSE embraced open source solutions, maintained world-class reliability standards, and increased transaction volumes seven-fold. A former member of the IBM Advisory Board, Mr. Burkhardt is recognized by Wall Street and technology innovators worldwide for his customer advocacy work and thought leadership.

### **Mark Burton**

*EVP of Worldwide Sales, MySQL*

Mark Burton is responsible for growing and managing MySQL AB's entire international corporate sales force. He has 25 years of enterprise sales experience and a strong track record of developing global sales teams and achieving record results. While serving as Informatica Corporation's senior vice president of Americas sales, and eventually group vice president of worldwide sales and alliances, he grew that company's annual revenues from \$8 million to \$154 million - a significant contribution to Informatica's successful IPO and secondary offering. Burton also held senior executive and field sales management positions at OuterBay Technologies, Oracle Corporation, DEC and Unisys.

### **Daniel Cahoon**

*Architect, H&R Block Inc.*

Dan Cahoon is currently an architect within the Enterprise Platform Group at H&R Block and has over 12 years experience designing and implementing technology solutions. His focus is on new platform development and aligning enterprise architecture strategies with business objectives. He has experience with multiple commercial CMS, EAI and BPM providers. Recently he has shifted focus to OSS to meet the needs of enterprise platform architectures.

### **Fabrizio Capobianco**

*CEO, Funambol, Inc.*

Fabrizio Capobianco is CEO of Funambol, Inc., the world's leading mobile open source project. Capobianco, a serial entrepreneur and veteran executive at Reuters and Tibco, founded the first Italian Web company, Internet Graffiti, in 1994. He also founded Stigma Online, developer of an information portal product with customers that included Kraft, Novartis, Italian Broadcasting Television and the Italian Stock Exchange. Capobianco has taught courses on wireless and mBusiness strategies at the University of Pavia in Italy, where he holds a Ph.D. in computer science with a focus on usability. Fabrizio was recognized in 2007 as a top "40 under 40" leader by *American Venture Magazine* and by the readers of *Mobile Village*

## 2007 SPEAKER BIOGRAPHIES

for being a consumer email visionary. He writes a blog that was voted among the 20 best in the wireless industry by FierceWireless.

### **Eugene Ciurana**

*Enterprise Architect, Walmart.com*

Eugene Ciurana is the enterprise architect for Walmart.com. In 2006 he led the first-time adoption of Linux and other open-source technologies at Wal-Mart Stores Information Systems Division as director of platform technology and chief liaison between Walmart.com Global and the ISD Technology Council.

Eugene has contributed to Java, Linux, and OS X open-source projects and has architected main line of business applications, embedded platforms, and real-time systems for such companies as Bank One/Chase, National Oilwell Varco, Bank of America, Credit Suisse, Nortel Networks, Sun Microsystems, IBM, Univex/Celanese, and Nexis/Lexis. He's the author of over 50 feature articles and editorials about technology and computer programming topics for such publications as *The Server Side*, *Software Guru*, *Informatique!*, *Computerworld*, *EE Times*, *Byte*, *PC/Tips*, and *OMNI*, and is writing a book about the Mule ESB. Eugene may be found in various open-source IRC channels under the /nick pr3d4t0r.

### **Adam G. Cohn**

*Asst. General Counsel, Sun Microsystems*

Adam G. Cohn is an assistant general counsel in the Product & Technology Group at Sun Microsystems, where he is chief counsel for the Solaris, Collaboration Software, and ISV Engineering product groups. In his seven years at Sun, Adam has focused on emerging legal issues, including open source licensing, online marketing, e-commerce, as well as the corporate use of blogs and wikis. Before starting at Sun, Adam worked at the Federal Trade Commission in Washington, D.C., filing some of the Commission's first internet cases and leading the Commission's telecommunications fraud team. Before the FTC, Adam worked in the antitrust and regulatory groups at the Venable law firm. Adam graduated from Harvard Law School in 1995 and Cornell University in 1992 and is a member of both the California and Maryland bars.

### **Jonathan Corbet**

*Executive Editor, LWN.net*

Jonathan Corbet is a co-founder of LWN.net and the lead author of *Linux Device Drivers, Third Edition*, published by O'Reilly. He is an active kernel developer who consults with companies on kernel development and community relations issues. Mr. Corbet lives in Boulder, Colorado with his wife, two children, and Jane the dog.

### **Michael Coté**

*Analyst, RedMonk*

Michael Coté is an analyst with RedMonk covering the mix of "consumer" and "enterprise" software. In addition to general software coverage, he specializes in systems management, software development, collaborative and social software, and the quirky dynamics of taking software from concept to cash. Prior to joining RedMonk in 2006, Coté was a developer working at BMC Software, The Cobalt Group, Coral Technologies, FundsXpress, and other Austin startups. Before starting his RedMonk weblog, PeopleOverProcess.com, he shared much of his experience on his weblog DrunkAndRetired.com and in his weekly podcasts.

### **Wilson D'Souza**

*Director, Infrastructure Software Development, MIT*

Wilson D'Souza is director of Infrastructure Software Development & Architecture "ISDA" at the Massachusetts Institute of Technology (MIT). He oversees a team of architects and developers responsible for infrastructure software and architecture and works with developers throughout the MIT community and outside to create, maintain and promote a flexible infrastructure and software architecture.

Prior to joining MIT, he served as director in the architecture and engineering group at Merrill Lynch. There, he was responsible for directing strategy, engineering, compliance and operational support of global messaging services, collaboration services, knowledge portals, directory services and identity management services. Prior to Merrill Lynch, he has a variety of management and technical positions at Pepsi Cola International, Emirates Airlines – Dubai, Onward-Novell India, Hinditron and Zenith Technologies in India.

## 2007 SPEAKER BIOGRAPHIES

Wilson also serves on ColdSpark Inc's Technical Advisory Board. He has a bachelor's degree in electronics and communications from Karnataka University, India.

### **Russ Danner**

*Software Architect, Christian Science Monitor*

Russ Danner is an architect at the *Christian Science Monitor* and The First Church of Christ Scientist where he is engaged in enterprise architecture and moving Open Source to the forefront of the organization's technical approach. Russ has been developing production grade software for over 10 years in C++, Java and other niche languages. Prior to joining the CSPS (Christian Science Publishing Society), Russ worked as a developer in process control engineering/industrial automation at Carpenter Technology Corporation, a specialty alloys manufacturer. Russ is an active community member and committer of several open source projects. Russ blogs for The CXO Review.

### **Barbara Darrow**

*Industry Editor, CRN Magazine*

Barbara Darrow, CRN's Industry Editor, has been a journalist for 20 years. Before joining CRN in 1991 as senior editor, she was a reporter for InfoWorld and *Design News Magazine*. At CRN she has held a variety of positions, including Executive Editor. In 2000, Ms. Darrow became news editor at CMP's TechWeb. At that time, Marketing Computers named her one of 20 "reporters to watch." Since rejoining CRN, Ms. Darrow covers databases, content management, server applications, and email.

### **Mark de Visser**

*Chief Marketing Officer, Zend Technologies*

Mark De Visser is chief marketing officer at Zend Technologies, the PHP Company, where he is responsible for the company's overall market strategy, as well as for product marketing and corporate communications. Before Zend, Mark was responsible for marketing at Agitar, the award-winning Java testing company, and at Red Hat Inc. where he was a member of the team that created the company's market-leading position with the introduction of Red Hat Enterprise Linux. He also worked for 12 years at Borland International in international and product marketing roles, and as vice president of corporate marketing.

### **Lothar Determann**

*Partner, Baker & McKenzie LLP*

Dr. Lothar Determann is a partner with Baker & McKenzie LLP in San Francisco and Palo Alto, California. Focusing on technology and international business law, his practice covers counseling technology companies on taking their R&D, products and contracts international, as well as software licensing, electronic commerce, data protection, intellectual property and outsourcing. Dr. Determann is admitted to practice in California and Germany. He teaches Computer Law, Data Privacy and Internet Law at UC Berkeley School of Law, USF Law School and Freie Universität Berlin and is a member of the Association of German Public Law Professors. He has authored three books and over 35 articles, including *Dangerous Liaisons – Software Combinations as Derivative Works?* (21 Berkeley Tech. L. J. 14412006); and *Don't Judge a Sale by its License: Software Transfers under the First Sale Doctrine in the U.S. and the EC*, 36 U.S.F. L. Rev. 1 (2001, co-author: A. Fellmeth).

### **Chris DiBona**

*Open Source Programs Manager, Google, Inc.*

Chris DiBona is the Open Source Programs Manager at Google, Inc. He is responsible for a number of programs including the Summer of Code, open source license compliance and releasing open source software on Google's Code website, which can be found at <http://code.google.com>.

Before joining Google, Chris was an editor/author for the popular online website Slashdot.org. An internationally-known advocate for open source software and related methodologies, Chris speaks regularly and writes for a great number of publications. He co-edited the award-winning anthologies *Open Sources and Open Sources 2.0* from O'Reilly Media, and produces the FLOSS Weekly podcast.

## 2007 SPEAKER BIOGRAPHIES

### **Paul Doscher**

*President & CEO, JasperSoft*

As President and Chief Executive Officer of JasperSoft, Paul drives the operational strategy of the company, with a focus on establishing JasperSoft as an industry leader with exceptional products and devoted customers. With more than 22 years of software experience, Paul has held numerous executive positions in both large and small software companies. Previous to JasperSoft, Paul was executive vice president at Thor Technologies, a leader in secure enterprise provisioning. Prior to Thor, he was EVP of worldwide sales for VMware, the leader in virtual computing for Intel servers. Other notable career positions include those at Business Objects, where Paul was general manager for the Americas and at Oracle Corporation, where he was vice president of the America's Alliances organization. Paul has a Bachelor's degree in Mechanical Engineering from the Georgia Institute of Technology.

### **Andy Dreisch**

*VP Community Development, SugarCRM*

Andy Dreisch is the vice president of Community Development at SugarCRM, recently moving from his roles as senior director of product development and senior director of Sugar engineering. Prior to joining SugarCRM, Andy held a variety of positions in his five years with WebEx sales and marketing groups. His experience dates back to the formative days of CRM as a director of development at Aurum Software leading up to that company's successful IPO. Andy attended Towson University in Baltimore, MD where he received a B.S. in dual disciplines, Economics and Finance.

### **Katherine Egbert**

*Managing Director & Sr. Equity Research Analyst, Jefferies & Co.*

Katherine Egbert is a Managing Director and Senior Equity Research Analyst covering the Infrastructure Software industry for Jefferies & Company. Prior to joining Jefferies, Ms. Egbert was a Managing Director and Senior Research Analyst at C.E. Unterberg Towbin, where she covered the Infrastructure Software Industry for nearly three years. Previously, she was an Internet infrastructure software analyst at Thomas Weisel Partners LLC for two years, and held a related position at Dain Rauscher Wessels for the year prior. Ms. Egbert received a MBA in Finance from the University of Minnesota and a Bachelor of Electrical Engineering from Villanova University.

### **Michael Evans**

*VP, Corporate Development, Red Hat*

Michael Evans joined Red Hat in 1999. He has been VP, Business Development and VP, WW OEM & Channel Sales for Red Hat, and now looks at emerging business, geographic and technology areas for Red Hat. Prior to Red Hat he was a founder of Bluecurve, Inc., which specialized in systems management software, and prior to that was in charge of business development for Intel platforms at Sybase. He is involved in Red Hat's client-side technology strategy, and serves on the Board of Directors of the One Laptop Per Child (OLPC) non-profit effort.

### **Dawn M. Foster**

*Director of Developer Relations, Jive Software*

Dawn M. Foster is the director of Developer Relations at Jive Software and has more than 10 years of experience in technology and software. Her primary areas of expertise are open source software and Web 2.0. Dawn is the author of the Open Culture Blog ([opencultureblog.com](http://opencultureblog.com)) and is currently working on a book for O'Reilly Media about the art of community. She organizes a monthly Portland BarCamp Meetup event for local technology employees and is a member of the Portland Open Source Software Entrepreneurs (POSSE).

### **Steve Fox**

*Editor-in-Chief, InfoWorld*

Steve oversees day-to-day editorial operations for InfoWorld Media Group and is responsible for managing strategic development and implementation of editorial initiatives. He brings 28 years of publishing experience to the job, including, most recently, two-plus years as editorial director of CNET, where he directed coverage for both CNET.com and ZDNet.

Steve is no newcomer to IDG. Previously, he held positions of editor-in-chief at [pcworld.com](http://pcworld.com), editor at *PC World* magazine, and editor-in-chief at *The Web Magazine*. Steve also worked for *Omni* magazine (where he was Managing Editor for four years), *Popular Mechanics*, and the IEEE. He graduated from Yale University with a bachelor's degree in English.

## 2007 SPEAKER BIOGRAPHIES

### **Akash Garg**

*CTO, hi5 Networks*

Akash Garg manages technology infrastructure and software development for hi5 Networks. He developed the core concepts and technology that fueled the creation of hi5.com, a site that is used by tens of millions of people every day. Most recently, Akash was at Reactivity assisting early-stage startups with technology strategy and direction. Akash was also responsible for architecting and implementing key portions of Reactivity's flagship product.

### **Bob Gett**

*President & CEO, Optaros*

Bob Gett is the president and CEO of Optaros, Inc. Having served as chief information officer of two major financial services companies and as an executive in two large IT services firms, Bob brings more than 30 years of IT leadership and experience to Optaros.

Most recently, Bob was the chairman and CEO of Viant Corporation, which he grew to \$125 million in annual revenue in four years. Viant was an early innovator in the development of internet-based business, serving clients such as Sony, Bank of America, JP Morgan and Turner Broadcasting.

Previously, as president of Cambridge Technology Partners North America, Bob developed CTP's business strategy, methodology and execution ability. CTP became the leading IT consulting and systems integration firm focused on the deployment of client-server based business applications for Fortune 500 clients. Under his operations leadership, CTP's revenue grew to \$120MM in six years.

### **Stephen D. Gillespie, Ph.D.**

*Partner, Fenwick & West LLP*

Stephen D. Gillespie is a partner in the Intellectual Property Transactions Group of Fenwick & West LLP. His practice concentrates on structuring and negotiating complex transactions relating to intellectual property, including national and international technology development and distribution agreements, strategic alliances, and IP issues arising in mergers and acquisitions. He has expertise in issues arising from use of open source software. Mr. Gillespie was the lead outside intellectual property attorney for Symantec in its acquisitions of Veritas, Brightmail, On Technologies, PowerQuest, and the GoBack assets of Roxio.

Mr. Gillespie received his undergraduate degree magna cum laude from the University of California at Berkeley. He received his J.D. and a Ph.D. in Jurisprudence and Social Policy from the University of California at Berkeley's Boalt Hall School of Law. He served as a law clerk to the Honorable John T. Noonan, Jr., on the United States Court of Appeals for the Ninth Circuit.

### **S. Christopher Gladwin**

*President & CEO, Cleversafe*

Christopher Gladwin is the Founder and CEO of Cleversafe, a company creating a new technology to store the world's data. Previously, Mr. Gladwin founded and led MusicNow to 100,000 customers before its acquisition by Circuit City. MusicNow provided digital music services that were marketed by companies including Best Buy and Microsoft.

Chris also invented the wireless thin client as the founding CEO of Cruise Technologies, which became the dominant supplier of wireless thin clients to Motorola and IBM. Mr. Gladwin is an inventor on over 30 issued and pending patents, as well as 16 industry awards for the products, services and companies he has created. Chris holds an engineering degree from the Massachusetts Institute of Technology.

### **Anthony Gold**

*VP & General Manager, Open Source Business, Unisys*

Anthony Gold currently has responsibility for the Open Source business within Unisys, providing global leadership in delivering market-leading solutions for this billion dollar business. He developed the Open Source strategy for Unisys and managed the development of the solution portfolio and all go-to-market execution plans. Anthony has established Unisys as "Open Source's biggest services gun," as noted by InfoWorld. He authors an executive's blog on open source, which has been syndicated by multiple news agencies.

## 2007 SPEAKER BIOGRAPHIES

Previously, Anthony ran the ES7000 Systems organization. The ES7000, the world's first Intel mainframe, drove unparalleled levels of performance, scalability, and reliability into the enterprise computing space. Anthony has eight patents around enterprise server architecture & design, and was one of the inventors of the ES7000. He is writing a book on how businesses can transform themselves leveraging open standards and services-oriented architectures. Anthony graduated from Drexel University with a BS in electrical engineering.

### **Tim Golden**

*SVP, Bank of America*

Tim Golden has 20 years IT management experience designing and implementing major infrastructure projects, both as a consultant working for IBM and currently as a senior vice president at Bank of America. His technical background ranges from software development to data center operations. In his present role as director of Open Source management, Tim works exclusively with Linux and Open Source software technology and has led several enterprise efforts including the development of software stack architectures, the creation of an in-house Open Source software management and reuse portal, and the enterprise deployment of over 150 Open Source development tools, infrastructure applications, management frameworks, automation facilities, and business software applications. Tim works part-time for the Olliance Group as an Open Source business consultant. He also serves on the Board of Directors for the Linux Foundation. He has a bachelor's degree in business management from St. Mary's College located in Moraga, CA.

### **Steven L. Grandchamp**

*CEO, OpenLogic, Inc.*

Steven Grandchamp has over 25 years experience in the software industry, where he has served in executive roles for both vendor and IT customer organizations. He is the CEO of OpenLogic, an open source solution provider that allows companies to choose from hundreds of enterprise-ready open source software packages. OpenLogic's offering includes certification, support, maintenance and indemnification for open source, as well as an open source management platform. During his tenure, OpenLogic has developed a unique open source business model that successfully engages the open source community to offer enterprise-grade support for hundreds of open source software packages.

Grandchamp advises large enterprises on how to safely acquire, control and support a wide range of open source software, and thereby realize significant savings. He has written articles on open source software for publications including *Linux Magazine* and also writes about open source on the OpenLogic blog at [www.openlogic.com/blogs](http://www.openlogic.com/blogs).

### **Jason Haislmaier**

*Partner, Holme Roberts Owen*

Jason Haislmaier is a partner in the Technology and Intellectual Property Law Group of the law firm of Holme Roberts Owen ([www.hro.com](http://www.hro.com)). He is also an adjunct professor of Copyright Law and Technology Contracting Law at the University of Colorado School of Law. Jason represents emerging and established companies in licensing and other transactions relating to the commercialization and procurement of technology and intellectual property, with a special area of emphasis on free and open source software licensing and compliance issues. He has helped clients in the US, Europe and Asia develop and implement open source compliance strategies, contend with third party open source compliance inquiries, and deal with open source issues in a variety of corporate transactions. He has lectured internationally on technology and intellectual property issues, including the practical and legal issues surrounding the interpretation of open source licenses under the copyright and intellectual property laws of the US and EU.

### **Cristy Hamley**

*Asst. General Counsel, Trolltech*

Cristy Hamley is an attorney with Trolltech ASA in Oslo, Norway. Since joining Trolltech in 2005, she has focused primarily on IP licensing and negotiation. She has a J.D. from the University of San Francisco, School of Law and a LL.M from the University of Oslo in Information and Communication Technology Law. Prior to joining Trolltech, she worked as corporate counsel for a company in San Jose, California.

### **Quentin Hardy**

*Silicon Valley Bureau Chief, Forbes Magazine*

Quentin Hardy is the Silicon Valley Bureau Chief of *Forbes Magazine*. He joined the magazine in March 1999, and has written cover stories on Yahoo, Google, Hewlett Packard, telecommunications, and philanthropy, among others. He is a regular on "Forbes on Fox," a weekly show on the Fox Cable News Network.

## 2007 SPEAKER BIOGRAPHIES

Prior to joining Forbes, Mr. Hardy spent eight years at *The Wall Street Journal*, covering the Japanese financial meltdown in Tokyo and the late-nineties boom in the Silicon Valley. Mr. Hardy also teaches at the Information School of the University of California, Berkeley, and has lectured at Stanford University's schools of Journalism and Computer Science.

### **Ira Heffan**

*Associate, Goodwin Procter LLP*

Ira Heffan is an associate in Goodwin Procter's Business Law Department. Mr. Heffan concentrates his practice on strategic intellectual property counseling, patent and trademark portfolio development, and disputes relating to computer hardware and software technology. He also regularly counsels clients on intellectual property licensing matters, including appropriate use of software distributed under "free" and "open source" licenses.

Mr. Heffan has authored and co-authored articles about intellectual property law, including "Will Open Source Close Your Exit?" in *Venture Update*; "Open Source' Software: Weighing the Benefits and Risks" in *IP Observer*; "Consider the Risks of Using Open Source Software in Commercial Products" in *Mass High Tech*; and "Copyleft: Licensing Collaborative Works in the Digital Age" in the *Stanford Law Review*.

Prior to joining Goodwin Procter, Mr. Heffan was an associate in the Patent and Intellectual Property Practice Group at Testa, Hurwitz & Thibault in Boston. Education: J.D., Stanford Law School; M.S., Boston University; B.S., Union College

### **Dirk Hohndel**

*Chief Linux & Open Source Technologist, Intel Corporation*

Dirk Hohndel has been an active developer and contributor in the Linux space since its earliest days. Among other roles, he worked as chief technology officer of SuSE and as vice president of The XFree86 Project, Inc. Prior to his position at SuSE, Dirk was Unix architect at Deutsche Bank; before that, he was a senior software engineer for AIB Software Corporation and PLATINUM technology.

Dirk joined Intel in 2001. He works in the Software and Solutions Group and focuses on the technology direction of Intel's Open Source Technology Center. He is active in many open source organizations, various program committees and advisory boards. Dirk holds a diploma in Mathematics and Computer Science from the University of Würzburg, Germany. He lives in Portland, OR.

### **Ilan Kinreich**

*Founder & CSO, RadView Software*

Ilan Kinreich is the founder and chief strategy officer of RadView Software, Ltd. and has amassed over 20 years of experience in the software business. Ilan drives RadView's vision for the future of e-business system verification. Before establishing RadView, Ilan was a co-founder and vice president of research and development at Mercury Interactive. Previously Ilan held the position of research and development manager at Daisy Systems. Prior to that, Ilan worked on the Lavi project (Israel's Jet engine fighter), where his corporate positions were preceded by seven years serving in the Israel Defense Forces, where he held the rank of Captain and worked on several software development projects. Ilan holds a BSc in Mathematics and Computer Science from Bar Ilan University.

### **Monica Kumar**

*Senior Director, Product Marketing, Linux & Open Source, Oracle*

Monica Kumar is senior director of product marketing at Oracle Corporation. She leads a team responsible for driving the product marketing, business development, and customer and sales strategies for Linux and Open Source at Oracle. She is also responsible for Linux and open source focused strategic partnerships with hardware and software vendors. As an evangelist for Linux and open source, Ms. Kumar often represents Oracle in customer, partner and industry events.

Prior to her role in the Linux Program Office, Ms. Kumar managed global partner alliances as well as worked in Oracle's Database Product Marketing and Server Technologies Division in various product marketing and product management roles.

## 2007 SPEAKER BIOGRAPHIES

Prior to joining Oracle 10 years ago, Ms. Kumar spent five years in various roles within the Product Marketing division at Informix Corp. Ms. Kumar has a bachelor's degree in Mechanical Engineering and a master's degree in Business Administration.

### **Bruce A. Lehman**

*Senior Counsel, Akin Gump*

Bruce A. Lehman advises clients on all aspects of intellectual property law. Mr. Lehman is the chairman of the International Intellectual Property Institute (IIPI), a nonpartisan, nonprofit organization, based in Washington, D.C. The Institute promotes the creation of modern intellectual property systems and the use of intellectual property rights as a mechanism for investment, technology transfer and the creation of wealth in all countries of the world. From 1993 through 1998, Mr. Lehman served as assistant secretary of commerce and U.S. commissioner of patents and trademarks. As the Clinton administration's primary representative for intellectual property rights protection, he was a key player on these issues, both domestically and internationally.

Prior to joining the Clinton administration, Mr. Lehman was a partner in the Washington, D.C., law firm of Swidler & Berlin. He received his B.A. and his J.D. from the University of Wisconsin. He is a member of the District of Columbia Bar.

### **Doug Levin**

*CEO, Black Duck Software*

Doug Levin is a serial CEO and entrepreneur. Most recently, Doug founded Black Duck Software in 2002 and has been its chief executive officer and president since its inception.

Before Black Duck, Doug served as the CEO of two Boston-based VC-backed startups, as an interim executive or consultant to CMGI Direct, IBM/Lotus Development Corporation, Oracle Software Corporation and several other software companies, and in various senior management positions with Microsoft Corporation. Prior to Microsoft, Doug held senior management positions with two startups in California and served as an IT and financial consultant to an overseas development company.

### **Oliver Marks**

*Senior Manager Web Portal, Sony Playstation*

Oliver Marks runs the worldwide collaborative environment in which First Party Sony Playstation developers work together to create games.

### **Billy Marshall**

*Founder & CEO, rPath*

Prior to founding rPath, Billy served as Red Hat's vice president of North America Sales from 2001 until 2005. Under his leadership, Red Hat's enterprise business experienced extraordinary growth. Prior to his sales position, Billy conceived and oversaw the launch of Red Hat Network, the platform that enabled Red Hat's subscription revenue model. Billy also worked in IBM Global Services where he worked with global leaders such as Boeing, Ford, Eaton, Mercedes Benz, and Raytheon. He began his career with General Electric where he held various production, supervisory, engineering and management positions with the Aerospace, Power Systems, and Motors divisions. Billy holds an Aerospace Engineering degree from Georgia Tech as well as MS degrees in Management and Engineering from MIT.

You can read Billy's ongoing analysis of the software industry, virtualization and open source at [billyopensource.blogspot.com](http://billyopensource.blogspot.com).

### **Jason Maynard**

*Global Director, Equity Research Software, Credit Suisse*

Jason Maynard is a software analyst for Credit Suisse with coverage responsibility for applications, infrastructure, and On Demand computing. In addition to direct coverage responsibility, he serves as group head for the global software research team.

Prior to joining Credit Suisse in 2005, Maynard was the global software coordinator and senior software analyst for Merrill Lynch. In February 2004, Maynard launched the On Demand Index to track the rise of On Demand business models and the

## 2007 SPEAKER BIOGRAPHIES

trend of Software as a Service. *InformationWeek* named Maynard to its 2005 Innovators and Influencers list based on his work in the field.

Before moving into investment research, his professional experience included product marketing and business development for two software startups. Maynard earned an MBA in information technology from the Marshall School of Business at the University of Southern California, and holds a BS degree in finance from California State University at Sacramento.

### **Lars Nordwall**

*VP of Worldwide Sales, SugarCRM, Inc.*

As Vice President of Worldwide Sales, Lars Nordwall is accountable for SugarCRM's Global Sales including responsibility for the worldwide direct and channel sales force as well as professional services. In this capacity, Nordwall is charged with the company's sales strategy, growing the customer and partner base, as well as achieving customer and partner excellence.

Nordwall previously served in a variety of executive sales and professional services roles with Novell. Prior to Novell he was a senior director of Cambridge Technology Partners where he contributed significantly to the company's growth and customer success in North America, Europe and Latin America.

Nordwall holds a MS in Mechanical Engineering from The Royal Institute of Technology in Stockholm, and a BS in Business Administration from School of Business in Stockholm. Nordwall has also completed an Executive Education Program at Harvard Business School in Boston.

### **Michael Olson**

*VP, Embedded Technologies, Oracle*

Mike Olson, vice president for Embedded Technologies at Oracle, is a technology industry veteran with more than 20 years experience in engineering, marketing, sales and business management. He joined Oracle after its acquisition of Sleepycat Software, makers of the open source embeddable database engine Berkeley DB. Olson served in sales and marketing roles at Sleepycat before being named its Chief Executive Officer in 2001.

Prior to joining Sleepycat, Olson served in technical and business management positions at database vendors Britton Lee, Illustra and Informix. He holds B.A. and M.A. degrees in computer science from the University of California at Berkeley.

### **Michele Perry**

*CMO, Sourcefire*

Since March 2004, Michele Perry has been the CMO of Sourcefire (Nasdaq: FIRE), a fast growing network security provider and open source innovator based in Columbia, Maryland. A 20 year marketing executive, Michele is responsible for overseeing all Sourcefire product management and marketing functions including branding and demand creation worldwide to ensure the growth of the company's customer base as well as the expansion of the Snort® open source community.

Previously, Michele held senior marketing and management positions at USinternetworking, Software AG and IBM, as well as operating her own strategic marketing and business development consultancy, MPB Strategies, which specialized in providing consulting and strategy services to fast growing companies.

Michele holds a BS from the University of Pennsylvania (Wharton School) and an MBA from Harvard Business School. She is on the board of the UMBC Research Park Corporation and the Technology Marketing Alliance.

### **Kim Polese**

*CEO, SpikeSource, Inc.*

As CEO of SpikeSource, Kim Polese is responsible for guiding the company's business vision: enabling businesses to harness the power of open source as a flexible, reliable and cost-effective solution for business-critical needs. Prior to SpikeSource, Kim co-founded Marimba in 1996, and as president and CEO she led the company to profitability and a successful public offering. She then served as chairman until Marimba's acquisition by BMC Software in April 2004. Before co-founding Marimba, Kim worked at Sun Microsystems and was the original product manager for Java, leading its launch in March 1995.

## 2007 SPEAKER BIOGRAPHIES

Kim earned a Bachelor's degree in Biophysics from U.C. Berkeley and studied Computer Science at the University of Washington, Seattle. Kim serves on the boards of the Silicon Valley Leadership Group, the Global Security Institute and the University of California President's Board on Science and Innovation. She is a Fellow at Carnegie Mellon University's Center for Engineered Innovation.

### **John Powell**

*President & CEO, Alfresco*

John Powell is president and CEO of Alfresco and has 25 years of enterprise software sales and operations experience.

Prior to Alfresco, John was responsible for running worldwide operations at Business Objects®. During his tenure, Business Objects grew at 50% per annum to \$415m and a market capitalization in excess of \$6B. Powell founded Business Objects UK in 1991, and built the UK organization and then the global organization into the most successful Business Intelligence player worldwide.

Prior to joining Business Objects, Powell worked in sales management positions at Oracle® and Comshare®. He has a BS First Class from Birmingham University.

### **John Prendergast**

*VP, Software, Services & Media, Jefferies & Co.*

John Prendergast is a vice president in the Software, Services & Media global practice group at Jefferies & Company, Inc. Mr. Prendergast specializes in enterprise infrastructure, storage and security management, enterprise applications and middleware. He co-leads the firm's initiatives in the open source market. Over the past 12 years Mr. Prendergast has been involved in the technology market as both an executive and advisor to many corporations, venture funds and entrepreneurs on strategies in software and the broader technology markets. Mr. Prendergast has completed transactions and corporate finance offerings involving Oracle, Red Hat, and Progress Software. He recently advised JBoss in its acquisition by Red Hat, Sleepycat in its acquisition by Oracle and Sourcefire during its recent IPO.

Prior to joining Jefferies, he worked in corporate finance at Houlihan Lokey Howard & Zukin. He received an MBA from Kellogg School of Management, Northwestern University and a BA in Economics and Computer Science from Boston College.

### **Mark Radcliffe**

*Partner, DLA Piper US, LLP*

Mark Radcliffe is a partner and co-chair of the Technology and Sourcing Group of DLA Piper US, LLP. He earned a B.S. in chemistry magna cum laude from the University of Michigan and a J.D. from Harvard Law School. Mr. Radcliffe's practice focuses on representing corporations in their intellectual property and finance matters. He is chair of the Open Source Industry Group at the firm. He assisted Sun Microsystems in open sourcing the Solaris operating system and drafting the CDDL. And he represents many open source startup companies, including SugarCRM, Inc., Laszlo Systems, Inc. and Zimbra. He also serves as outside general counsel for the Open Source Initiative and is the chair of Committee C for the Free Software Foundation in reviewing GPLv3. Mr. Radcliffe has published articles in such legal magazines as the *National Law Journal*, *Trademark World*, *Computer Lawyer*, *California Law Business* and *Copyright World*.

### **Sam Ramji**

*Director, Platform Technology Strategy, Microsoft Corp.*

Sam directs the Open Source Software Lab at Microsoft doing primary research on various open source projects, and driving interoperability between Microsoft and key open source technologies. He leads Open Source Technology Strategy, including engaging with commercial Open Source companies like Novell, JBoss, Zend and SugarCRM, to help Microsoft advance our support for and understanding of the open source development, community, and marketing models.

Sam has led engineering teams building large-scale applications on Open Source software (at Ofoto.com) as well as hands-on development of client, client-server, and distributed applications on Unix, Windows, and Macintosh. Prior to his current role at Microsoft, Sam was a director of Emerging Business working on the Silicon Valley Campus where he managed relationships with Venture Capitalists and entrepreneurs.

Sam holds a Bachelor's of Science degree in Cognitive Science from the University of California at San Diego.

## 2007 SPEAKER BIOGRAPHIES

### **Allison Randal**

*Open Source Evangelist, O'Reilly Media, Inc.*

Allison Randal is the Open Source part of the O'Reilly Radar team, keeping a finger on the pulse of technology trends. Her first geek career was as a research linguist in eastern Africa. But eventually her love of coding drew her away from natural languages to artificial ones. Allison is the program co-chair for O'Reilly's Open Source Convention and O'Reilly's Energy Innovation Conference, the architect of Parrot (a virtual machine for dynamic languages), on the board of directors of The Perl Foundation, and founder and president of Onyx Neon. She co-authored *Perl 6 & Parrot Essentials*, and has edited various O'Reilly books on dynamic languages including *Perl Hacks* and *Programming PHP*.

### **Ranga Rangachari**

*President & CEO, GroundWork Open Source*

Ranga Rangachari is President and CEO of GroundWork. Ranga has over 20 years of experience in sales, marketing and general management for software companies. Prior to joining GroundWork in July 2005, Ranga was CEO and founder of Invio Software, a leading provider of software to automate and control enterprise data storage operations. Invio's leading edge technology was licensed by enterprise software vendors including BMC Software and Veritas Software. The company was acquired by Veritas in July 2004 and is an integral part of Veritas' Utility Computing Strategy.

Previously, Rangachari spent 11 years at Legato Systems, a leader in enterprise storage management acquired by EMC in 2003. During his tenure, Rangachari held various senior management positions in sales, product management and strategic planning. As Vice President and General Manager of Intercontinental Sales, Rangachari increased Legato Systems' revenue from Asia Pacific, Japan and Latin America by over 300 percent in less than 2 years.

### **Eric M. Reifschneider**

*Senior Partner, Cooley Godward Kronish LLP*

Eric Reifschneider is a partner in the Technology Transactions practice group of Cooley Godward Kronish. Mr. Reifschneider focuses on transactions involving the acquisition, development and commercialization of technology. His clients include Fortune 500 companies and startups in the software, hardware, semiconductor and wireless communications industries. He has negotiated agreements for software development, software licenses and source code escrows. He is also an expert in the intellectual property aspects of mergers and acquisitions, including open source software issues. His clients include Borland, Quest Software and Synopsys.

Mr. Reifschneider graduated magna cum laude from Harvard Law School, where he served as executive editor of the *Harvard Law Review*. He has Bachelor of Science degrees in physics and mathematics from the Massachusetts Institute of Technology, where he graduated first in his class. In 2007, he was named one of the "Top 20 to Watch under 40" attorneys in California by *The Daily Journal*.

### **Dave Roberts**

*VP of Strategy & Marketing, Vyatta*

Dave Roberts has almost two decades of experience in networking, computer engineering and strategic product development. Prior to his current role as vice president of strategy and marketing at Vyatta, Dave was the co-founder, CTO, and vice president of strategy at Inkra networks where he provided the product and strategy direction that captured a tier-one customer base including IBM, EDS, AT&T, and NEC. Prior to Inkra, Dave was vice president of product management for Nortel Networks, responsible for product strategy and definition related to the company's line of Layer 2 and Layer 3 Ethernet switches and campus ATM switches. Additionally, Dave forged key strategic alliances and OEM relationships. Dave began his career with engineering positions at Hewlett-Packard. Experienced in numerous networking and software technologies, Dave holds seven patents, with more pending, and is the author of three books. Dave holds a B.S. degree in electrical and computer engineering from the University of California, Santa Barbara.

### **John Roberts**

*Chairman, CEO & Co-Founder, SugarCRM*

John Roberts, chairman, CEO and co-founder of SugarCRM, is a pioneer in the open source enterprise application space as one of the three founders of SugarCRM. John co-led the product design of Sugar Open Source. Having strong business, marketing, business development and product management experience, John has introduced open source as the only viable

## 2007 SPEAKER BIOGRAPHIES

contender to the established proprietary CRM solutions. John brings a strong enterprise CRM applications track record spanning 14 years.

Prior to co-founding SugarCRM, John held product management and sales engineering positions at E.piphany, BroadVision, Baan/Aurum Software and IBM. John holds a BS in Business from Virginia Commonwealth University.

### **Anthony Roby**

*Partner, Accenture*

Mr. Roby is a partner in Accenture's Systems Integration and Technology organization. He has over 18 years experience delivering enterprise infrastructure, application and technology architectures across a broad range of platforms. Mr. Roby developed and launched Accenture's Web Services and SOA practice in 2004, represented Accenture on the board of directors of the Web Services Interoperability Organization, where he also led the Sample Applications Working Group. Mr. Roby now drives Accenture's Open Source practice.

### **Dave Rosenberg**

*CEO & Co-Founder, MuleSource*

Dave Rosenberg is CEO and co-founder of MuleSource, the leading provider of open source integration and infrastructure software. Prior to founding MuleSource he served as CIO for Glass Lewis & Co., a global investment research and proxy advisory firm. Rosenberg also served as Principal Analyst for the Open Source Development Labs (OSDL), a global consortium dedicated to accelerating the adoption of Linux.

Previously, Rosenberg was Programs Director for LinuxWorld and Comdex and held technology and marketing positions at Sprint, OmniSky and NorthPoint Communications. At OmniSky his work on wireless provisioning systems was awarded a U.S. Patent. He contributes regularly to leading industry and business publications, including *BusinessWeek*, *InfoWorld*, *ComputerWorld*, CNET, ZDNet, Release 1.0, Slashdot and IBM DeveloperWorks. He co-authors Open Sources, the most widely-read open source related blog. Rosenberg holds a BA from Rutgers University and an MBA from Pepperdine University.

### **Benoit Schillings**

*Chief Technology Officer, Trolltech*

Benoit joined Trolltech in October 2005 serving as chief technology officer responsible for leveraging Trolltech's existing technologies and services in addition to strengthening the company's ability to bring new technologies quickly to market.

Mr. Schillings was a principal contributor to the launch of Be Incorporated, where he designed, developed and implemented the technically acclaimed BeOS. More recently, Schillings comes to Trolltech from his position as CTO at Openwave Systems where he was responsible for the structure, design and operation of Openwave Phone Suite Version 7. In 2003, he was named Distinguished Engineer for his influential work in the conception of "top to bottom" integrated software for mass-market phones. Benoit attend UCL in Belgium and has a B.S in Computer Science. When not on a plane, Benoit enjoys spending time with his wife and two daughters and working on robotic telescopes.

### **David Skok**

*General Partner, Matrix Partners*

David Skok joined Matrix Partners as a general partner in 2001. He started his first company in 1977. Since then David has founded four separate companies and performed one turn around. Three of these companies went public. He joined Matrix from SilverStream Software, which he founded in 1996. Prior to its 2002 acquisition by Novell, SilverStream was a public company that had reached a revenue run rate in excess of \$100m.

David's work as a value added investor is best known for helping JBoss take their Open Source business to a successful exit with their sale to Red Hat, and for helping AppIQ from its inception to their sale to HP. David serves on the boards of Digium, Diligent Technologies, OpenSpan, Solidworks, Tabblo and Virtual Iron Software. He holds a B.SC Honours Degree in computer science from the University of Sussex, England.

## 2007 SPEAKER BIOGRAPHIES

### **Michael Skok**

*General Partner, North Bridge Venture Partners*

Michael Skok joined North Bridge Venture Partners in 2002. Michael had been an entrepreneur and CEO in the software business for over 20 years. Michael founded, led and attracted over \$100m in private equity to his investments in several successful software companies ranging from CAD/CAM, Document Management, Workflow, Imaging and Collaboration, Security to Analytics and spanning the Mini Computer, Workstation, PC, Client Server and Internet eras. Six of these companies were successfully acquired by Siebel, Platinum, Filenet, Banyan and IBM and two went Public, including Symantec for whom he built Symantec UK into their most profitable international business.

Michael has served on many private and public company boards as well as supported software industry groups such as the Software Publishers association where he was chairman for a number of years in Europe. He is currently active on the boards of all his recent investments including Active Endpoints, Demandware, Lumigent, rPath and wis.dm.

### **William A. Soward**

*CEO, Adaptive Planning*

Bill Soward is president and CEO of Adaptive Planning. Prior to Adaptive Planning, Bill was an executive in residence at Accel Partners. Prior to Accel, he was general manager of FRS, a business unit of S1 Corporation. While at S1, Bill transformed FRS into the company's most successful business unit, more than doubling revenues while building profitable and sustainable customer relationships with global financial institutions. Additionally, as a member of S1's executive team, Bill helped spearhead the build out of S1's European operations and served as the interim CEO of both S1 Europe and S1's Edify business unit. Prior to joining S1, he held a variety of executive roles at Edify Corporation, where he built and managed the company's highly-successful online financial services software business and helped drive the company's acquisition by S1.

Bill holds a B.S. degree in Business Administration from the University of California, Berkeley.

### **Justin A. Steinman**

*Director of Marketing, Linux & Open Platform Solutions, Novell*

Justin Steinman is responsible for Linux and open platforms marketing at Novell, which includes the SUSE Linux Enterprise platform, server, desktop and other open source products. His responsibilities include managing the product marketing team and contributing to go-to-market strategy for direct and indirect channels, market segmentation, campaign strategy and messaging and collateral development. He also manages all of the joint marketing related to the Microsoft-Novell agreement. Prior to this position, Justin worked for Novell on the North America field marketing team and on the market strategy team. Previously, Justin worked in solutions marketing for Tilion, Inc., a venture-backed startup that developed web services software for the supply chain. Justin holds a Master's of Business Administration from the MIT Sloan School of Management with a focus in New Product and Venture Development. He graduated from Dartmouth College, Phi Beta Kappa and summa cum laude, with a dual degree in English and History.

### **Jon S. Stumpf**

*SVP, Engineering, AIG Technologies*

Jon Stumpf serves as senior vice president of Engineering for AIG Technologies - the primary Infrastructure Services Provider to AIG member companies. Mr. Stumpf joined AIG in 1998 as vice president of Strategic Implementation for AIG and has held a number of leadership roles, including global CTO. Over his career at AIG, Mr. Stumpf has championed critical global IT initiatives that continue to shape and improve AIG's global infrastructure. He is responsible for the managed adoption of Free and Open Source Software at AIG.

Mr. Stumpf has more than 20 years of IT management experience in a variety of industries. He is an active member of numerous technology advisory boards including the GPLv3 Draft Committee 'C', the Linux Foundation' User Advisory Council, and co-chairs HP's Open Source and Linux Advisory Council. Mr. Stumpf holds a Bachelor of Arts in Mathematics and Computer Science from the University of Rochester.

## 2007 SPEAKER BIOGRAPHIES

### **Robin Vasan**

*Managing Director, Mayfield Fund*

Robin Vasan's clear understanding of software technology served him well in his early career as an entrepreneur. He has since built a solid reputation as a leader through his successful investments in enterprise software. Most recently he has been focusing on virtualization, security and open source technologies.

Robin currently sits on the boards of Alfresco, Centrifly, Determina, Elemental Security, GroundWork, Informance, TrueDemand and Webroot. His notable past investments include Akimbi (acquired by VMware), webMethods, Riverbed Systems (acquired by Aether Systems), Global Logistics (acquired by Oracle) and Trigo Technologies (acquired by IBM). Prior to joining Mayfield in 1999, Robin was a founder and/or key member of several successful software startups including CATS Software, Infinity Financial Technology, acquired by SunGard (SDS) and Risk Management Solutions. Robin earned an M.B.A. from Harvard Business School and a B.A.S. dual degree in industrial engineering and economics from Stanford University.

### **Dr. Sanjiva Weerawarana**

*Founder, Chairman & CEO, WSO2*

Sanjiva Weerawarana is founder, chairman and CEO of WSO2, now the global leader in open source Web services-based SOA platforms. Previously, he was at IBM Research, where he led the development of the Web services middleware platform, which aims to democratize system integration and improve productivity. He is widely recognized for his efforts to increase open source participation from Asia, Sri Lanka in particular. He is Founder and Director of the Lanka Software Foundation, a non-profit organization dedicated to establishing Sri Lanka as a powerhouse in open source software. He is also a board member of the Open Source Initiative and a member of the Apache Software Foundation. He holds a Ph.D. in Computer Science from Purdue University.

### **Steven Woods**

*CTO & Co-Founder, Eloqua*

Steven Woods co-founded Eloqua in 1999 and has held the position of Chief Technology Officer since that time. Steven brings to Eloqua years of experience in software architecture, engineering and strategy, and is responsible for defining the technology vision at the core of Eloqua's solutions. Steven's insights into the application of technology to the sales profession have been key to Eloqua's consistent record of client satisfaction. Prior to co-founding Eloqua, Steven worked in corporate strategy at Bain & Company and engineering at Celestica. Steven holds a degree in Engineering Physics from Queen's University.

### **Raven Zachary**

*Research Director, Open Source, The 451 Group*

Raven Zachary is the open source research director for The 451 Group, an independent technology industry analyst company. At The 451 Group, he is responsible for the firm's Commercial Adoption of Open Source (CAOS) Research Service and ongoing open source coverage in the end user, vendor, and development communities. Raven has been involved with open source as an end user, project contributor, journalist, and industry analyst for over ten years.